



*My Bank wouldn't touch that loan...*

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## **Time Frame to Close a Routine Monetization Transaction**

Total time is 2-3 weeks, all- in, IF the client is equally prompt.

The deal detailed summary is received, including copies of instrument(s), and basic information on the client.

We price the transaction and send pricing outline plus any supplemental information.

Client accepts the terms, we issue a Term Sheet, and request a CIS/KYC, passport, and any other pertinent deal-specific information.

Client accepts and returns signed Term Sheet along with providing the forms/information requested and wires the \$15,000 legal fee specified in the Term Sheet.

Within 5 days of receipt of the wire, a Master Loan Agreement (MLA) is issued.

Client accepts, and signs it and returns the MLA.

We return the fully executed MLA, set up a special purpose entity and dedicated bank account for the Closing, and issue the Addenda that are applicable, identifying the bank, the bank officer, the SWIFT details, and instructions on how to SWIFT or otherwise transfer the instrument.

Client sends the instrument(s) per instructions to the identified managing bank.

Instruments are received by managing bank and verified by the bank officer.

Then we Close and the client receives the funds.

When the client negotiates the MLA contract, the structure and/or wording, the timing is extended for an unknown amount of time.

If client delays or balks, the timing goes out the window.

Due diligence takes place sometime within the time frames listed above. If it's a legitimate deal, it's quick. If there is hair, we can't say how long it will take.

(Disclaimer: the above is all subject to change based on the specific circumstances of the transaction)

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